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Professional Statement

Global Logistics Supply Chain & Trade Management Operations

- Extensive Logistics operational experience (National, International/Global) spanning Category Management, Strategic Sourcing, Planning, Distribution, Warehousing, Transportation & Shipping Management.
- Skilled , Supply Chain focused Project Manager able to work with complex strategic, multi country /multi stakeholder operational logistic procurement projects
- Extensive experience and working knowledge of International Trade Management incl. Customs, Duty Management (IPR/OPR/Bonded Warehouse), VAT procedures, Export/Import Licencing & ITC, AEO implementation.
- Fully conversant HMRC Customs procedures(CHIEF/CDS), Global Security Compliance procedures, ITAR, DSP, C-TPAT, Import/Export Audit & Compliance procedures for Security sensitive products, data & services
- Highly competent and experienced negotiator, professional gravitas with Senior Management & Board Level stakeholders and significant commercial contract experience including MSLA's (Master Service Level Agreements) from design to delivery.
- Significant experience implementing complex SRM programs and/or Sub-Contractor services management requirements within Logistic Supply Chain projects, incl. outsourced W/H & Shared Services via third party agreements.
- Stakeholder/Customer focused, ability to work in challenging environments
- Solid relationship builder, leadership & team achievement focus.
- Management by influence/example, target/objective driven, practically minded.
- Strategic mindset, able to see the bigger picture and proven skills to bring change, working across and within multi-cultural /multi-structural environments.

IT systems knowledge:

Working knowledge/experience with:

- SC Warehousing/TM Systems (Ariba, Oracle, CombineNet , SAP, AS 400, ERP, JDE
- CHIEF / CDS Import Clearance Systems
- SPIRE HM Govt Export Licencing(ECJU) application and management
- Langdons Duty Management systems
- e-Procurement platforms (Combinenet, Rfx, TI etc)

Most Recent Assignments

Hamble Aerostructures Limited (part of Aernnova group of companies)

Jan 2020 - Mar 2021

Aerospace & Aircraft Manufacturer for Civil & Military organisations

Role: Global Trade Compliance & Logistics Manager

Employment Type: Contract

Management of all Global Trade Compliance and Operational Logistics activities, incl. establishing/managing all Duty relief regimes ,IPR,OPR,TA

Key responsibilities included:

- Direct responsibility for all HMRC controlled activities(IP,Intrastat,OPR etc)
- Management of Import/Export and Shipping Office staff (4 persons)
- Management of UK ECJU SPIRE Export Licencing and US C-TPAT compliance
- Management of UK and Global Trade Compliance Policies and procedures
- Management of internal controls & external compliance audits(HMRC,DIT,UK/US ITAR)
- Operational Management 3rd Party Logistics Service Providers & Freight Forwarders
- Working with Sourcing & Procurement negotiating Contracts & Service Agreements, KPI's for all 3PL Freight & Logistics Services partners
- SME on all other matters related to (GTC) Global Trade Compliance
- Working with internal departments,(Sales,Program Managers,Engineers,Quality Control, and Procurement) to support and increase awareness of GTC including Incoterms and Import/Export controls

Acushnet UK Ltd (Fila group of companies)

Jun 2019 - Dec 2019

Golf Club & Leisure Accessories Manufacturing Company

Role: EMEA Import & Export Manager.

Employment Type: Interim Contract

Management of Operational Import & Export Freight activities,including UK & NL Customs Bonded Warehouse Distribution Centres.

Key responsibilities included:

- Providing Interim cover for Import & Export Management function
- Maintaining Management level communication with HMRC
- Operational Management of Customs Bonded Warehouses (UK & NL)
- Development of CM SOP's
- Managing 'incumbent' individual departure
- Support recruitment of a permanent replacement.
- Ensure smooth transition of all existing CM activities

Professional Experience

Essentra Packaging & Security Ltd

Jan 2018 - May 2019

Global Healthcare Packaging Company

Role : Global Category Manager Freight, Group Operations

Employment Type: Permanent

Member of SLT (Senior Leadership Team)

Responsible for :

Global Freight Procurement Strategy

- Development of Group 3-5 year Category Plan
- Managing Regional & Global Logistics Projects for Sea,Road & Inter Regional activities, across 4 corporate Divisions
- Commercial Management/Contract negotiation Global contracts Ocean, Road(FTL/LTL) & Parcel Freight
- EMEA Brexit Strategy Planning & Mitigation for Road & Parcel Freight

Customs & Compliance Management

- Development and Roll Out of Brexit mitigation project for Logistics with UK & EMEA SME for Import/Export Customs Duty Management, licencing & Incoterms
- Lead for AEO application UK based divisional operations (Components & Packaging)

Yusen Logistics UK Ltd

April 2014 - Nov 2018

3PL Transportation Services Provider

Role: EMEA Procurement Manager (GSK Account)

Employment type: Permanent

Responsible for:

- Developing Annual Procurement Road Map for Sourcing & CI Operation projects
- All Procurement Projects within GSK ESC In-Market Carrier Management Program
- Contract & Commercial Management of 20 IMC's(In Market Carriers)
- Development and implementation of Commercial Works Assignment Contracts
- Scope: 27 EU countries via 4 Multi-Market W/houses in FR,IT,PL & ES
- SUM (Spend Under Management) IRO €40m
- Market Research & Intelligence development

Lead implementation of more than a dozen strategic EU Freight projects across Ambient & Temperature Controlled Pharma In-Market (final mile) Transportation covering a spend of €30m and achieving (realized) savings of >€4.5m

Provision of Procurement & Logistics Management services as follows:

- ❖ Strategic Procurement Management
- ❖ Negotiation Strategy Planning & Supplier Development
- ❖ Logistic Project Design & Execution
- ❖ SC Change Management.
- ❖ Best Practice strategy development & Logistics KPI management

May 2013 – March 2014

Client: Yusen Logistics UK Ltd

Employment type: Independent Consultant

Role: Procurement Project Manager - GSK account

- Specific assignment to establish/implement Commercial activities for the In Market Carrier Management program ,within GSK's ESCOM account
 - Scope: 9 EU zones serving 27 countries via 4 W/Houses(FR,IT,ES,PL)
- Develop and Lead implementation of strategic In Market(final mile) Transport sourcing initiatives across GSK's EU Markets, incl. re-tendering business in France(Ambient & Temp Controlled activities for Pharma & OTC businesses.
- Directly responsible for operational transition(working with Carrier Management team),commercial governance of 20 In-Market-Carrier Contractual agreements,

Sept 2011 – April 2013

- Established BLG Consultant Services Limited
- Provided support to UK companies with EU funding for logistics projects
- Various short term operational contracts clients UK, EU and Middle East

Moved back from Switzerland to the UK

Role: EMEA Sourcing Leader, Logistics (Position CH/UK based)

Employment type: Permanent

Responsibilities included:

- Management of all EMEA Logistic Sourcing projects encompassing:
 - Developing stakeholder relationships and business case requirements
 - Identifying Sourcing project opportunities with existing Global BPO customers.
 - Leading the management, execution & operational delivery of all projects
- Researching and identifying new business opportunities,leading initial relationship management and present to Senior Leadership Team/Board Level Management

Achievements:

Successful delivery of more than 30 Strategic Supply Chain projects with half a dozen Global clients, total spend around € 50 m , achieving combined savings of >€ 6.2 m

Independent Consultant (CH)**Dec 2005 – Nov 2007**

Logistics & Supply Chain Consultancy Services

Provision of Management services:

Freight Procurement, Commercial Contract Negotiation, Supply Network & Planning, 3PL Relationship Management, Change Management, BP's/ KPI program development.

NESTLÉ, Switzerland (CH)**Sept 2000 – Dec 2005**

International Food and Nutrition Company (FMCG)

Role: Head of European Transport Management Centre**Employment type: Permanent**

Responsible for development & implementation of EMEA Shared Service Centre for Pan Euro Transportation Procurement & Category Management within Nestle EMEA Supply Chain.

Led key Category projects, including implementation of:

- **European Category Management Organisation**
Establishing and Implementing a Pan European organization responsible for Procurement & Category Management of Transportation & Freight services
- **Centralised Procurement of European Freight Services**, which included
 - Pan European Cross Border Freight Services tender
Spend: €100M/ Scope: 13 countries, 9 BU's, 380 suppliers & 800 freight lanes.
Cost Savings: €13M
 - EMEA Chilled Dairy European Freight Services tender
Spend: £30m/Scope: 9 EU markets, 67 suppliers & 150 freight lanes
Cost Savings € 3.5M
- **EMEA Supplier Contract Management Program**
Developed and Implemented Single European SLA's & KPI's for all Pan Euro 3PL's
- **Nestlé EMEA Logistics Network Supplier Performance database**
European Cross-Border Logistics Network performance database. Included project on Transport load sharing/backhaul, generated savings of € 500k

→ Move from UK to Switzerland

Estee Lauder Cosmetics (UK)**1997 - 2000**

Global Cosmetic & Beauty Products (CG)

Role: International Logistics Manager**Employment type: Permanent**

Responsibilities:

- Operational Management EMEA Logistics & Distribution.
- Managing EMEA Transportation network Import & Export of SF&F products
- Implementing SLA's (*Service Level Agreements*) & KPI performance measuring
- Established Logistics & Transport SSC's across Central Europe (PL, HU, CZ)
- Supported implementation of "B2C" strategy with major UK Pharma retailer
- Customs Duty Management systems for International Imports & Exports
- Operational Negotiation of all EMEA Logistic & Transport contracts

MATRA MARCONI SPACE, Portsmouth UK**1994 - 1997**

Satellite Producer for European / International Governments.

Role: Global Shipping & Project Logistics Manager**Employment type: Permanent**

Management International Shipping & Global Trade Compliance incl. Customs & Duty Management (*IPR/OPR/Bonded/Type E warehousing*), VAT & Intrastat
Head of Project Logistic responsible to manage high value shipments worldwide.

SPUR ELECTRON, UK**1992 - 1994**

Engineering Consultancy, working within the Space and Technology sector.

Role: Commercial Import/Export Manager**Employment type: Permanent**

Management of International projects, Trade Compliance, responsible for commercial delivery of €5M Satellite project for South African Defense organization (Houteq).
Manage corporate Duty & VAT on FP/SFP, including IPR/OPR, control & movement of product to third parties, quality/security compliance for Export Licensing (OEIL/ITAR/EAR)

Valvestock UK Ltd**1988 - 1991**

Industrial Valve Distributor

Role: Commercial Export Manager - International Projects**Employment type: Permanent**

International project department responsible to source, prepare and manage International project tenders for Mechanical & Electrical valve systems

Westland Aerospace**1986 - 1988**

Commercial Aircraft Manufacturer

Role: Assistant Export Shipping Manager - Commercial Hovercraft Division**Employment type: Permanent**

Responsibilities: International Trade Control & Shipping Management

British Aerospace (BAE)**1987 - 1988**

Aerospace & Military Equipment Manufacturer

Role: Production Planner/Expeditor – Avionics (Harrier & Hunter)**Employment type: Permanent**

Responsibilities: Planning, forecasting production of Military planes & equipment.

Plessey Aerospace**1985 - 1987**

Aerospace & Military Equipment Manufacturer

Role: Mechanical/Electrical Systems Buyer/Expediting Manager**Employment type: Permanent**

Responsibilities: Procurement, Sourcing, planning /scheduling production lines.

Personal Details

Date of Birth	19/10/1960
Marital status	Married
Nationality	British
Languages:	English (<i>Mother tongue</i>), French (<i>competent</i>)
Interests:	Running,Cycling, Sailing

References :

- Professional - Linked In Profile: [linkedin.com/in/grahame-bartlett-7552ba1](https://www.linkedin.com/in/grahame-bartlett-7552ba1)
- Personal: Available on request
- National Security Status: **Cleared**